

LIAM HOSFELD

Solutions Engineer | Technical Consultant

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EXPERIENCE

Manhattan Associates

Atlanta, GA

Consultant, Cloud – TMS

May 2025 – Present

- Owned 5 strategic enterprise accounts representing approximately 50% of the team's managed contract value, leading discovery sessions, status reviews, solution design workshops, and issue-triage calls across implementation, testing, and production support.
- Delivered technical demos and solution walkthroughs for customers, partnering with sales and internal stakeholders to map product capabilities, integration approaches, and solution fit to business requirements.
- Designed and implemented an internal Google BigQuery-based analytics and billing platform for EDI transactions, building data pipelines from both legacy and Active platforms to support 15 months of historical analysis across more than 1,000,000 monthly tracking messages.
- Built billable AS2 transaction logic and reporting views by client, carrier, and billing period, enabling Finance to operationalize usage billing and recover approximately \$40,000 in annualized revenue.
- Architected a client-facing EDI documentation hub for 40+ customer-specific endpoints and built the first Bitbucket-based CI/CD deployment pipeline, standardizing integration guidance across 204, 990, 214, and 210 transaction sets.
- Partnered directly with clients and cross-functional internal teams to validate solutions, resolve production and test issues, and support post-go-live adoption across cloud-hosted TMS environments.

Cloud Services Intern / Co-op

May 2023 – May 2025

- Designed and implemented a secure SSO-enabled production internal tool using Python, Django, PostgreSQL, and Azure Active Directory that enabled call center teams and internal consultants to search 50,000+ shipper records in seconds and reduced lookup and communication time by approximately 30 minutes per request.
- Audited Azure cloud resources and built a Power BI cost-optimization dashboard that surfaced underutilized services and identified an estimated \$40,000 in annual cloud savings.
- Automated internal and client-facing reporting workflows, reducing manual effort by approximately 3 hours per week while improving reporting consistency and data accuracy.

Soliant Healthcare

Peachtree Corners, GA

Systems Operations Intern

May 2022 – Aug. 2022

- Developed a Bash-based onboarding automation script that replaced manual per-device setup steps and enabled teams to provision multiple new computers simultaneously.
- Analyzed user licensing and account utilization data to identify duplicate and inactive accounts, reducing annual software and infrastructure costs by approximately \$36,000.

Georgia Tech Research Institute (GTRI), ATAS Lab

Atlanta, GA

Research Intern

May 2020 – Aug. 2020

- Developed C# user interface components and integration code supporting robotic object detection and manipulation research, helping unify control and UI workflows within the experimental platform.

TECHNICAL SKILLS

Solutions Engineering: Technical Discovery, Demo Delivery, Solution Design, Requirements Gathering, Sales Collaboration, Customer Workshops, Implementation Support, Post-Go-Live Troubleshooting, Technical Documentation

Integrations & Cloud: EDI (204/210/214/990), AS2, Microsoft Azure, Google Cloud Platform (GCP), Azure Active Directory, Git

Data & Analytics: SQL, Oracle SQL, BigQuery, Power BI, DAX, Microsoft Excel, Reporting Automation

Languages & Tools: Python, Java, JavaScript, HTML/CSS, Bash, Django, PostgreSQL, Streamlit, Linux

EDUCATION

University of Georgia

Athens, GA

B.S. Computer Systems Engineering, GPA: 3.83

May 2025